

B.E. / B.Tech. Computer Science & Engineering (Model Curriculum) Semester-VI
TEE2051CS / SOFT SKILLS1 - Soft Skills and Interpersonal Communication

P. Pages : 2

Time : Three Hours



GUG/S/25/13831

Max. Marks : 80

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- Notes :
1. All questions carry equal marks.
 2. Due credit will be given to neatness and adequate dimensions.
 3. Illustrate your answers wherever necessary with the help of neat sketches.
 4. All questions are compulsory.

1. a) Explain Soft skills. Discuss in detail soft skills categorization with example. 8
b) Define Attitude. Explain factors affecting Attitude. Write 4 points for positive attitude versus negative attitude. 8

OR

2. a) Define values. Explain types of values in detail. 8
b) Explain Maslow's hierarchy of needs with suitable diagram. 8
3. a) What is communication model? Explain about Berlo SMCR with suitable diagram. 8
b) What is Public speaking? Write characteristics of public speaking. What are 3 main vital purpose of Public speaking? 8

OR

4. a) What is Non verbal communication? Explain in detail its 8 types. 8
b) What is Group Discussion? Discuss about process of Group discussion. What problems can arise in group discussion? 8
5. a) Define interview. Discuss different types of interviews. 8
b) What is Audience Analysis? Why is it so essential to know your audience? 8

OR

6. a) Discuss about concept of time blocking. Write its benefits. 8
b) What are presentations? Discuss about 8P's of presentation. 8
7. a) What is personality? Discuss about 4 theories of Personality development. 8
b) What are people based conflicts? Explain its types. 8

OR

8. a) Explain importance of decision making theory in area of:- 8
i) Business and finance ii) Resource allocation
- b) Write short note about Rational Decision making model. Give its advantages and disadvantages. 8
9. a) Discuss in detail Trait theory of leadership. What are its drawback? 8
b) Discuss in detail 3 major types of stress. 8

OR

10. a) What is Emotional Intelligence is important? How one can improve it? 8
b) What are the 3 C's of assertive communication? Give tips for developing this. 8
